Now in full-color, the *Seventh Edition* of *Introduction to the Health Professions* provides comprehensive coverage of all the major health professions. The *Seventh Edition* outlines more than 75 careers and touches on every major facet of the field including a description of the profession and typical work settings; educational, licensure, and certification requirements; salary and growth projections; and internet resources on educational programs and requirements for licensure and/or certification. In addition, this text provides a thorough review of the U.S. healthcare delivery system, managed care, health care financing, reimbursement, insurance coverage, Medicare, Medicaid, and the impact of new technology on healthcare services. Information on career preparation and development are also included.

All chapters are updated to reflect current demographics and new policies. All sections are thoroughly updated to reflect current training requirements, responsibilities, and salaries, as established in the 2014-2015 Occupational Outlook Handbook.

### NEW FEATURES

- Includes 9 New, Additional Careers:
  - Podiatrist
  - Orthotics and Prosthetics
  - Exercise Physiologist
  - Substance Abuse and Behavioral Disorders Counselor
  - Genetic Counselor
  - Community Health Worker
  - Board Certified Behavior Analyst replaced Educational Therapist
  - Phlebotomist
  - Massage Therapist
- Interviews with professionals, including Frequently Asked Question/Answer section
- Learning Portfolio, at the end of each chapter, includes: Study Points, Issues for Discussion, and Enrichment Activities
- Now includes Navigate 2 Advantage Access that unlocks a comprehensive and interactive eBook, student practice activities and assessments, and a full suite of instructor resources, and learning analytics reporting tools

Qualified Instructors may request a review copy for course adoption consideration
What's New in the Seventh Edition?

NEW ORGANIZATION
The Seventh Edition has a new 4-color layout including updates to the following five sections:

Part I, The Healthcare System in the United States
- Thoroughly updated to reflect changes to the healthcare system since the publication of the previous edition, including the Affordable Care Act
- A new chapter on Health Information Technology

NEW! Part II: Jobs and Careers
- This new section focuses on Job Preparation and Fulfillment as well as Career Development
- Previous Part II: Health Professions Involving Patient Care is now broken down into two new sections: Part III: “Healthcare Practitioners and Technicians” and Part IV: “Healthcare Support Personnel”

NEW! Part III: Healthcare Practitioners and Technicians
- New Careers added: Podiatry, Orthotics, Prosthetics, Exercise Physiologist, Genetics Counselor
- Board Certified Behavior Analyst has replaced Educational Therapist in the Health Education chapter

NEW! Part IV: Healthcare Support Personnel
- Content on these careers are moved to this section: Medical and Nursing Assistants; and Personal, Home, and Psychiatric Aides
- New Careers added: Phlebotomists, Health Information Technology roles, Massage Therapists, and Recreational Therapists

Part V: Health-Related Professions
- Coverage of Veterinary Medicine and Occupational Health and Environmental Science are now included in this section

INSTRUCTOR RESOURCES
- Test Bank
- Slides in PowerPoint format
- Transition Guide
- Instructor’s Manual:
  - Chapter Overview
  - Lesson Objectives
  - Resources
  - Suggested Lecture Outline
  - Discussion Questions
  - Suggested Learning Activities
  - Homework Assignments

SEVENTH EDITION

Part I The Healthcare System in the U.S.
Chapter 1: U.S. Health Care
Chapter 2: Categories of Health Services
Chapter 3: Paying for Health Services
Chapter 4: Aging, Health, and Long-Term Care
Chapter 5: Health Care Reform
Chapter 6: Medical and Health Information Technology

Part II Jobs and Careers NEW SECTION
Chapter 7: Health Career Planning
Chapter 8: Career Development NEW

Part III Healthcare Practitioners and Technicians
Chapter 9: Physicians, Surgeons, and Podiatrists
Chapter 10: Physician Assistant
Chapter 11: Nursing
Chapter 12: Dentistry
Chapter 13: Dietetics
Chapter 14: Pharmacy
Chapter 15: Optometry
Chapter 16: Communication Impairment Specialists
Chapter 17: Physical Therapy, Orthotics, and Prosthetics EXPANDED
Chapter 18: Occupational Therapy
Chapter 19: Athletics Trainers and Exercise Physiologists EXPANDED
Chapter 20: Mental Health Professionals EXPANDED
Chapter 21: Social Workers
Chapter 22: Genetic Counselors NEW
Chapter 23: Health Education EXPANDED
Chapter 24: Health Services Administration
Chapter 25: Emergency Medical Technicians and Paramedics
Chapter 26: Radiation Technology
Chapter 27: Diagnostic and Related Technology
Chapter 28: Respiratory Care practitioners

Part IV Healthcare Support Personnel
Chapter 29: Clinical Laboratory Personnel EXPANDED
Chapter 30: Massage Therapists and Recreational Therapists NEW
Chapter 31: Health Information Personnel NEW
Chapter 32: Medical and Nursing Assistants
Chapter 33: Personal, Home, and Psychiatric Aides

Part VI Health-Related Professions
Chapter 34: Veterinary Medicine
Chapter 35: Occupational Health and Environmental Science
Appendix A: Salaries for Health Professions
Appendix B: Sources of Career Information
Appendix C: How to Create an Effective Résumé
(EXPANDED = additional new careers added)

For more information, visit: go.jblearning.com/Cross7e